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RE: Invitation to Bid to be Returned July 19, 2023, 4:00 p.m.
Secondary Aggregate or Zero Deductible Insurance (IAI) Coverage for
Student-Athletes and Other Participants for the Southeastern
Athletics Department

Dear Bidder,

Bidder is requested to reference Additional Historical Information

- Vendor is requested to replace Page 17 of 18 in the bid document with the page attached to this addendum.
- BMI Benefits acts as our Claim Company for our Secondary Athletic policy. Services that BMI offers us include claim adjudication, repricing/discounting, claims status phone call, online claims portal, and Benefits and Eligibility. In addition BMI Benefits offer a claims examiner that is the primary point of contact to obtain the above services.

The bidder should acknowledge receipt of the addendum by:

- 1) Referencing the addendum on the Response Signature form; or
- 2) by including the addendum with the bid response; or
- 3) by returning the addendum under separate cover if the response has already been mailed.

Sincerely,

Phyllis Hoover, CPPB

Name of Bidder:

Acknowledged by:

Signature

Date

Additional Historical Information
for the Secondary Aggregate Coverage

Information for the Secondary Aggregate Coverage:

The University must have an ACA compliant plan due to all international students being required to have this insurance and will not be given the choice of enrollment.

Please request claims history, copies of existing plans: phoover@selu.edu

Claims/Losses reported for 2021-2022 are through March 1, 2023.

All losses reported are only for secondary policy.

16-17 All Sports Claim Loss Report - \$131,857.50 - Borden Perlman
17-18 All Sports Claim Loss Report - \$144,952.20 - Eben Concepts
18-19 All Sports Claim Loss Report - \$184,389.74 - Eben Concepts
19-20 All Sports Claim Loss Report - \$251,215.38 - Eben Concepts
20-21 All Sports Claim Loss Report - \$234,481.09 - Eben Concepts
21-22 All Sports Claim Loss report - \$148,389.27 - Eben Concepts
22-23 All Sports Claim Loss report - \$300,000.00 - BMI Benefits

Premium Total Paid Premium for the following Policy years: 2022-2023, 2021-2022, 2020-2021, 2019-2020, 2018-2019, 2017-2018, and 2016-2017.

Secondary Aggregate premiums (premium plus administrative costs plus aggregate deductible)

2016-2017 - Borden Perlman, LLC
\$34,665 premium/\$251,100 aggregate/ \$ 33,577 Administrative Fee
2017-2018 - EbenConcepts
\$30,500 premium/\$240,000 aggregate/ \$ 7,000 Administrative Fee/ \$10,000 Insurance Coordinator Service Fee
2018-2019 - EbenConcepts
\$30,500 premium/\$220,000 aggregate/ \$ 7,000 Administrative Fee/ \$10,000 Insurance Coordinator Service Fee
2019-2020 - EbenConcepts
\$34,000 premium/\$220,000 aggregate/ \$ 7,000 Administrative Fee/ \$10,000 Insurance Coordinator Service Fee
2020-2021 - EbenConcepts
\$38,000 premium/\$220,000 aggregate/ \$ 7,000 Administrative Fee/ \$10,000 Insurance Coordinator Service Fee
2021-2022 - EbenConcepts
\$38,000 premium /\$220,000 aggregate/ \$ 7,000 Administrative Fee/ \$10,000 Insurance Coordinator Fee
2022-2023 - BMI Benefits
\$38,260 premium/\$230,000 aggregate/ \$17,500 TPA Claims Administrative Fee

There was no individual enrollment in the secondary policy. All athletes were covered and added to the policy as individual claims were generated. All losses reported are only for the secondary policy.

A list of plan changes, if any, for the following policy years: 2022-2023, 2021-2022, 2020-2021, 2019-2020, 2018-2019, 2017-2018, and 2016-2017.

ACA compliancy added in 2018-2019 otherwise same